

01/20/07

Christ the Lightgiver Bookstore
Income / Expense Statement
 Last 12 Months Compared to Previous 12 Months

	<u>Jan - Dec 06</u>	<u>Jan - Dec 05</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Discounts	-1,141.64	-881.01	-260.63	-29.6%
Gross Sales	46,866.39	30,726.03	16,140.36	52.5%
Total Income	<u>45,724.75</u>	<u>29,845.02</u>	<u>15,879.73</u>	<u>53.2%</u>
Cost of Goods Sold				
Cost of Goods Sold	21,694.27	13,898.91	7,795.36	56.1%
Internet Refunds	394.50	80.89	313.61	387.7%
Total COGS	<u>22,088.77</u>	<u>13,979.80</u>	<u>8,108.97</u>	<u>58.0%</u>
Gross Profit	23,635.98	15,865.22	7,770.76	49.0%
Expense				
Advertising	1,649.40	1,341.50	307.90	23.0%
Financial Expenses	1,135.63	837.01	298.62	35.7%
Internet Selling Expenses	3,906.48	1,857.69	2,048.79	110.3%
Legal & Professional Services	354.20	11.50	342.70	2,980.0%
Office Supplies & Expenses	105.92	75.00	30.92	41.2%
Other Expenses	2,766.65	1,890.96	875.69	46.3%
Travel, Meals & Entertainment	1,688.45	1,284.02	404.43	31.5%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Total Expense	<u>11,606.73</u>	<u>7,297.68</u>	<u>4,309.05</u>	<u>59.1%</u>
Net Ordinary Income	12,029.25	8,567.54	3,461.71	40.4%
Other Income/Expense				
Other Income				
Interest Earned	10.15	2.91	7.24	248.8%
Tax Rebates	0.00	5.38	-5.38	-100.0%
Total Other Income	<u>10.15</u>	<u>8.29</u>	<u>1.86</u>	<u>22.4%</u>
Net Other Income	10.15	8.29	1.86	22.4%
Net Income	<u><u>12,039.40</u></u>	<u><u>8,575.83</u></u>	<u><u>3,463.57</u></u>	<u><u>40.4%</u></u>